

**Dräger**



**At your side in the hospital**

Dräger. Technology for Life®

“We’re looking for  
medical technology companies  
that **act like partners**, not vendors.”



#### **Effective therapeutic solutions**

As a healthcare provider, you know that acute care medicine is fast-paced, cost-intensive and technology-driven. It is a field full of complex challenges which demand the most effective solutions possible. At Dräger, we have been developing and refining Technology for Life for more than a century. You can look to us for custom solutions, from planning to installation and training and on to comprehensive life cycle and project management.

#### **Efficiency is key**

While we constantly strive to provide caregivers with state-of-the-art solutions, we also understand that regulation and reduction of available financial resources is becoming more commonplace. That is why efficiency is a central part of the Dräger philosophy. Our products and services are highly standardised with regard to usability. However, they also offer flexibility and can be upgraded to meet your future needs.



#### Designed for you

Technology solutions from Dräger offer more than just direct value for your patients and support for your clinical team. They help you enhance your cross-departmental or even hospital-wide management activities. It's our passion to develop Technology for Life to improve the quality and reduce the cost of care.

#### Always at your side

With our broad spectrum of products, services and expertise, we can help you find the right answer for almost any challenge in acute medicine: designing and supplying workspaces, choosing a multi-vendor or remote service program or even implementing a scalable, integrated clinical information management solution.

“Trust is the greatest reward  
that we can earn from  
our customers.”

Stefan Dräger



"I have a family that needs me. My doctor says I've recovered quickly from my surgery and can go home soon."

Jack, 50, patient



Chris, 52, hospital manager

"Choosing the right partner now can give us a competitive edge for years to come."

Jim, 46, chief doctor

"With innovative, reliable technology, I can help more people more effectively."

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**Customised ergonomic workplace design**

- Ensures optimal use of available space
- Facilitates optimal workflow
- Improves cost efficiency

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**Continuous patient monitoring**

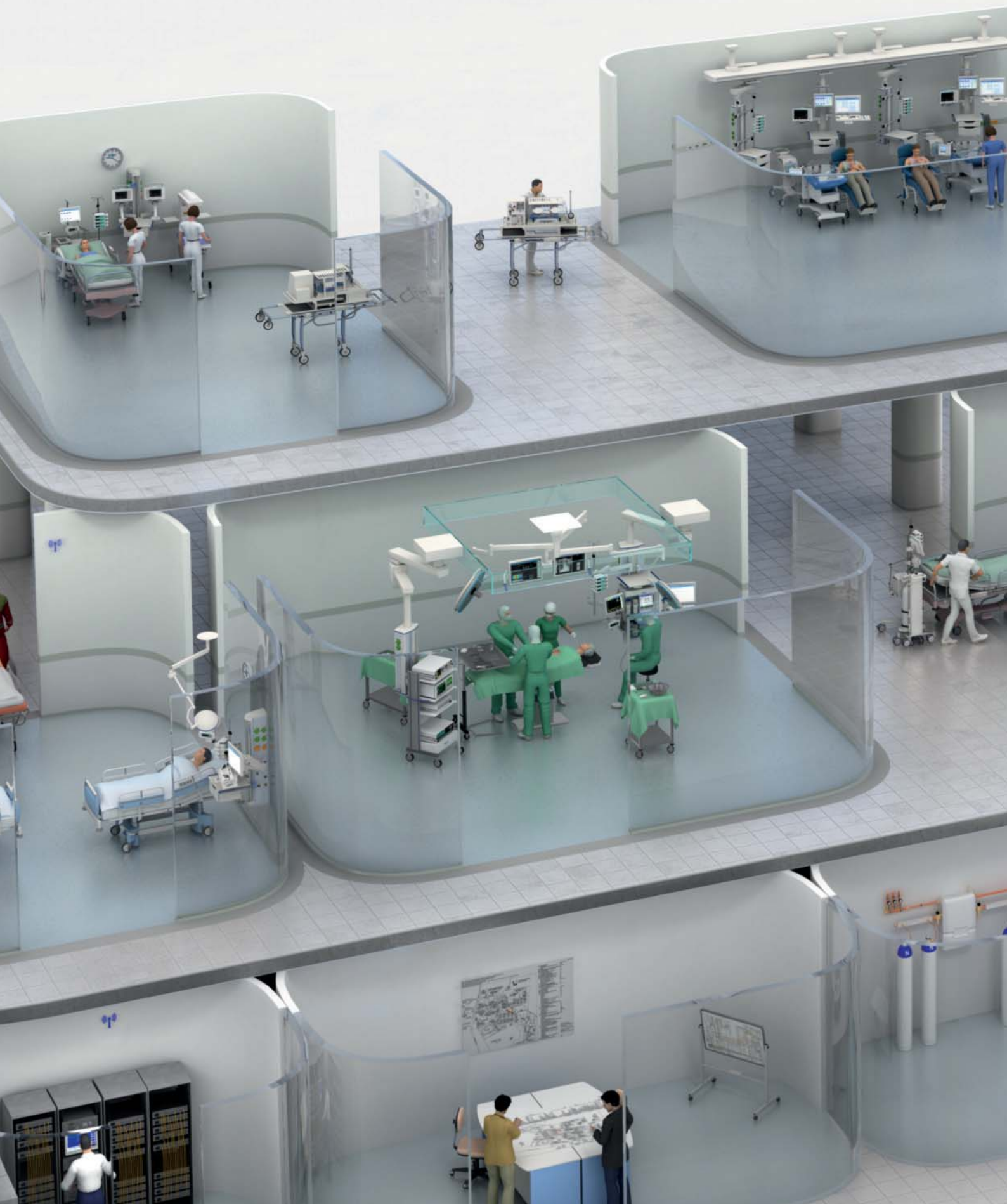
- Ensures full compliance with current guidelines
- Enhances patient safety
- Simplifies transport

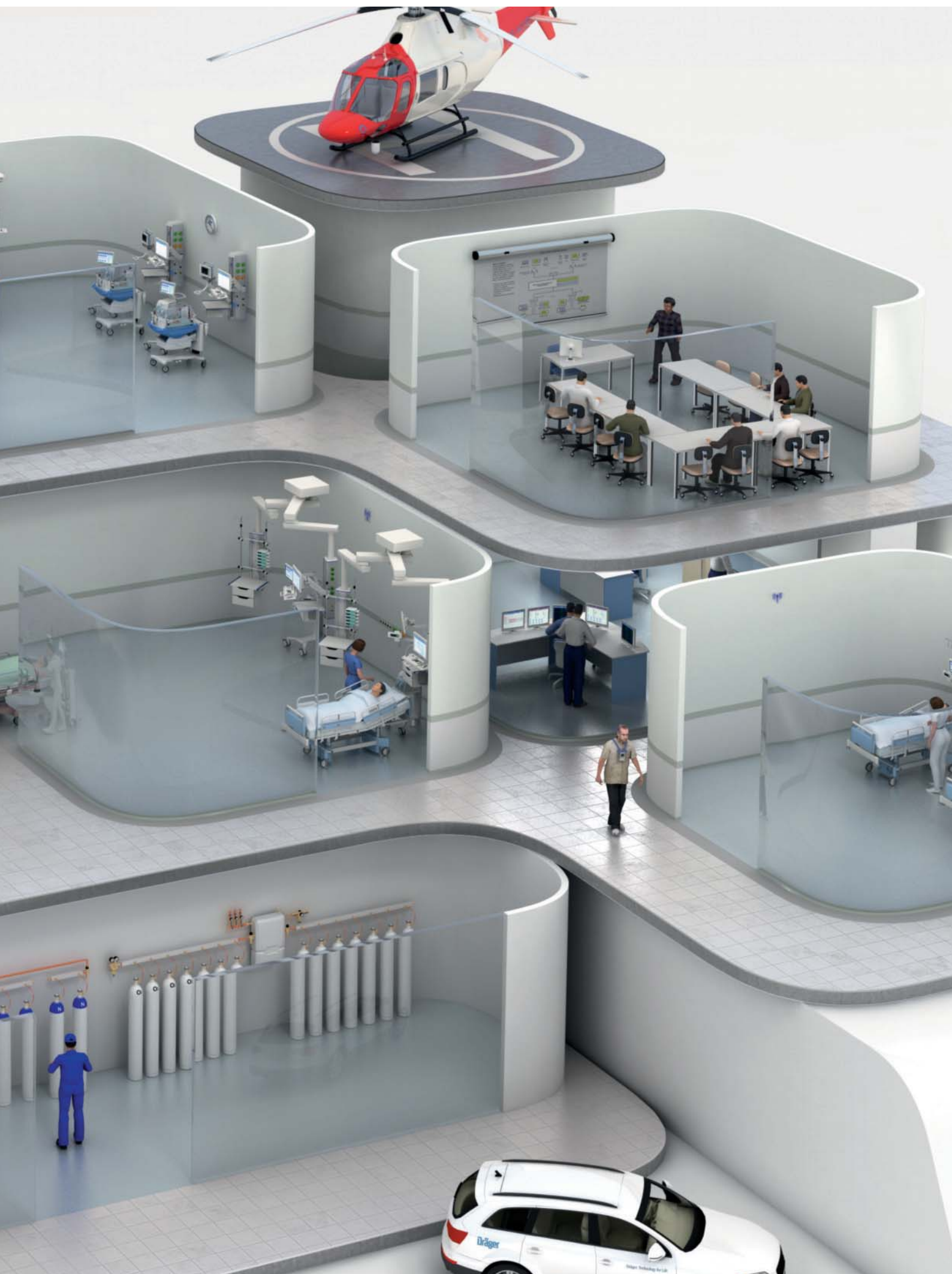
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**Ambient illumination concepts**

- Create a comfortable, healing atmosphere for adult and neonatal ICUs
- Improve working environment for staff









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**Integrated clinical information management**

- Provides vital bedside support for timely, informed decisions in critical situations

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**Consultancy services and Dräger project management**

- Help to increase your long-term cost-effectiveness
- Support complex installations

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**Customised life cycle management solutions**

- Scheduled preventive maintenance and remote services can maximise performance uptime
- Conformity assessed accessories and consumables
- Regular software updates and device upgrades

“Partnership serves  
to drive innovation, improve quality  
and reduce cost.”



## We can help you achieve measurable positive impact

### Efficient workplace design

Ceiling supply units and docking stations from Dräger can save space, enhance workflow and are easy to use. Our range of medical devices is designed for improved compatibility and enhanced ergonomics. We can help you plan new, efficient workplaces or redesign existing spaces.

### Reliable medical devices

Each and every medical device is designed to support both, a high quality of care and an optimized usability that directly supports patient care and serves efficiency gains in acute care workflows.

### Effective therapeutic tools

We offer innovative, intelligent software applications that can improve clinical outcome, such as electrical impedance tomography\*, automatic weaning, or optimised anaesthetic administration and control. And this is just a glimpse of things to come.

\* available in 2011

### Enhanced patient safety

With Dräger network technology, you can achieve uninterrupted monitoring throughout the hospital – from emergency room to the normal ward – for 100% compliance with the latest transport guidelines. To help avoid user errors, many of our products feature advanced connectivity technology supporting automatic connection error detection and the transfer of ventilation settings between devices.

### Bedside information and automation

Real-time bedside patient information facilitates rapid and informed clinical decisions. Our systems can integrate live data and central clinical patient information to provide the full spectrum of clinical information management from a single source. Automated clinical documentation at the bedside reduces the workload on your staff.

### Education, service and investment protection

Dräger hardware and software application training can improve user confidence levels and helps your staff maximise the therapeutic potential of every device. A selection of preventive, on-site and remote original manufacturer service programs and sustainable upgrade options keep your medical equipment up to date.

## Product and service portfolio



D-225-2010

### Workplace design and supply systems built according to your clinical and budgetary requirements

Gas management and supply systems, workplace design consultancy



D-9386-2009

### Medical devices and tailored technology solutions for optimal price-performance ratios

Anaesthesia, ventilation, patient monitoring, warming therapy and incubators



D-22375-2010

### Clinical information management for a wide range of applications and acuity levels

Wireless care and mobile system solutions, patient data management, bedside clinical information management



D-22375-2010

### Decision support and enhanced patient safety

Software applications with advanced clinical information visualisation technology



### Life cycle management solutions for sustainable workplace effectiveness

Customised service programs including preventive maintenance and remote service programs, conformity assessed reusable and disposable accessories and consumables, updates and upgrades, special training and education programs

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Dräger Medical GmbH is certified  
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