

11. Oktober 2021

Announcement: Exclusive agreement with Sony for RTLS indoor positioning solution

Dear Madam/ Sir,

We are happy to announce another milestone in the successful cooperation between Dräger and Sony Network Communications Europe. As of 1st September 2021 Dräger has taken over the design, development and marketing of the RTLS indoor positioning solution from Sony Network Communications Europe.

As a valued customer we would like to inform you that we will continue to operate the system and you will be able to enjoy the same level of support.

As part of the transition, the branding will be changed from Visilion to the new name **Dräger Discover**. Dräger Discover will become an integral part of our expanding medical technology portfolio focusing on improving workflows in the acute care environment by providing continuous availability of location information and real-time services.

RTLS not only adds great value to our Data Driven Services and Digital Solutions portfolio but also provides the basis for completely new Dräger services in the hospital. The first step will be to integrate the RTLS solution Dräger Discover in our existing digital services platform to meet the growing demand for a comprehensive offering to improve acute care workflows.

Moving forward new functionality will be offered in a modular way to enable scalability of your solution over time.

We are looking forward to successfully advance these services together with our customers to further improve the efficiency of clinical workflows and processes.

If you should have any further questions, please do not hesitate to contact your local Dräger representative.

Sincerely,
Dräger Medical UK Ltd

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