

Dräger



Warehouse

Freight

Logistics

Services

Transport

Import

Delivery

Cargo

Inbound Transportation goes JAGGAER

Supplier information on the FCA transportation process at Dräger

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A win - win situation for Dräger and its suppliers



Dräger's goal is to optimize the inbound supply chain worldwide in order to increase the **efficiency, flexibility, availability** and **reliability** of its supply chains.

The integration of the JAGGAER procurement portal is yet another building block in the automation and standardization of Dräger's procurement process. It affects suppliers with whom Dräger has agreed on a Free Carrier (FCA - according to Incoterms® 2020) delivery term or for suppliers that have been notified by Dräger about a changeover to the Incoterm® FCA.

Integrating our suppliers into the FCA process offers the advantage of a structured integration of suppliers into Dräger's processes. This means collaboration is **faster, more cost-efficient** and **more transparent**, which makes the processes - for the suppliers and for Dräger - more efficient.

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What Incoterms® Free Carrier (FCA) Means

Incoterms® 2020											
	Any Transport Mode		Sea Transport				Any Transport Mode				
	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DPU	DAP	DDP
Charges/Fees	Ex Works	Free Carrier	Fre Alongside Ship	Free On Board	Cost & Freight	Cost Insurance & Freight	Carriage Paid To	Carriage Insurance Paid To	Delivered at Place Unloaded	Delivered at Place	Delivered Duty Paid
Packaging	Dräger or Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Loading Charges	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Delivery to Port/Place	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Export Duty & Taxes	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Origin Terminal Charges	Dräger	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Loading on Carriage	Dräger	Dräger	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Carriage Charges	Dräger	Dräger	Dräger	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier
Insurance *	not defined	not defined	not defined	not defined	not defined	Supplier	not defined	Supplier	not defined	not defined	not defined
Destination Terminal Charges	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Supplier	Supplier	Supplier	Supplier	Supplier
Delivery to Destination	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Supplier	Supplier
Import Duty & Taxes	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Dräger	Supplier

*Insurance: covered by Dräger

Supplier's Responsibility:

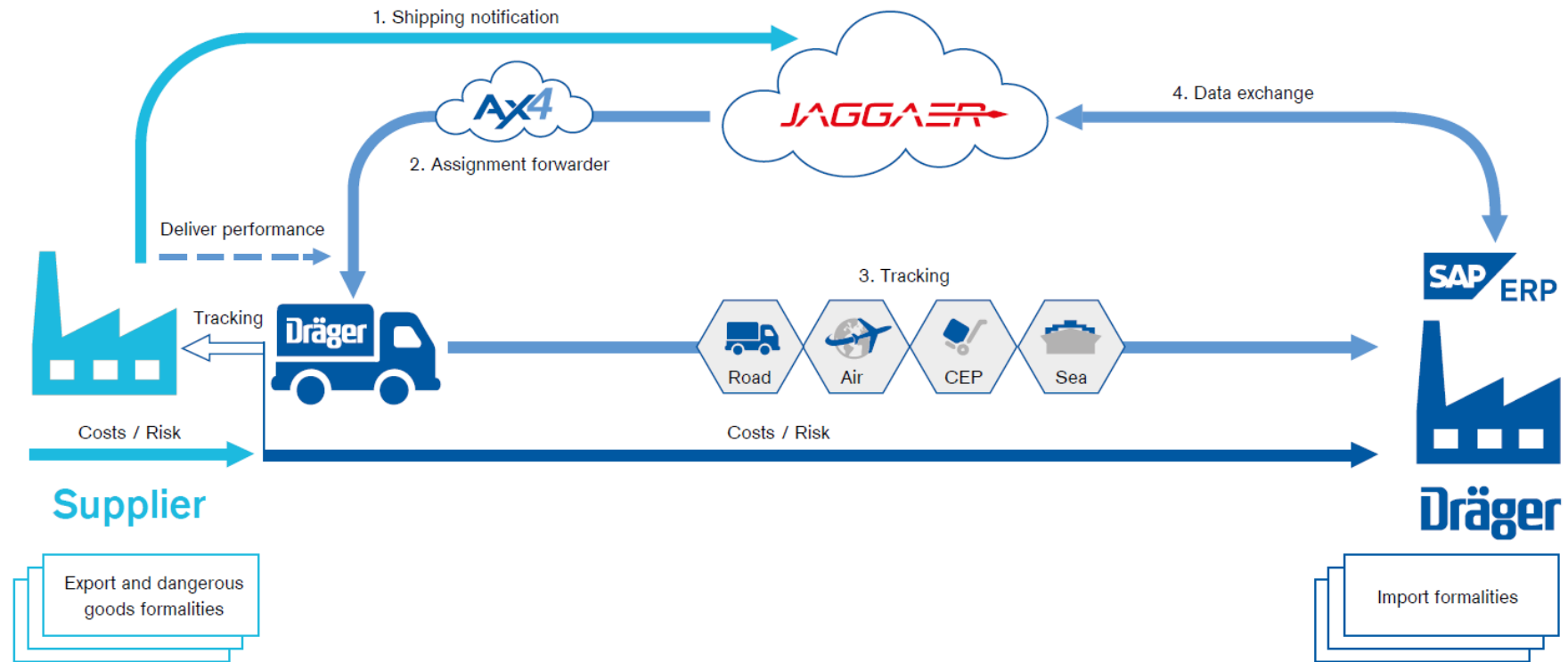
- Shipment registration via the JAGGAER portal
- Packaging the delivery according to the transport mode selected by Dräger
- Loading the goods on the agreed transfer date at the named place
- Preparation of the delivery documents
- If necessary, preparation of export licenses and customs formalities

Dräger's responsibility:

- Selection of the mode of transport
- Assignment of the carrier on the delivery date at the named place
- Transportation insurance
- If necessary, preparation of import permits and import customs clearance

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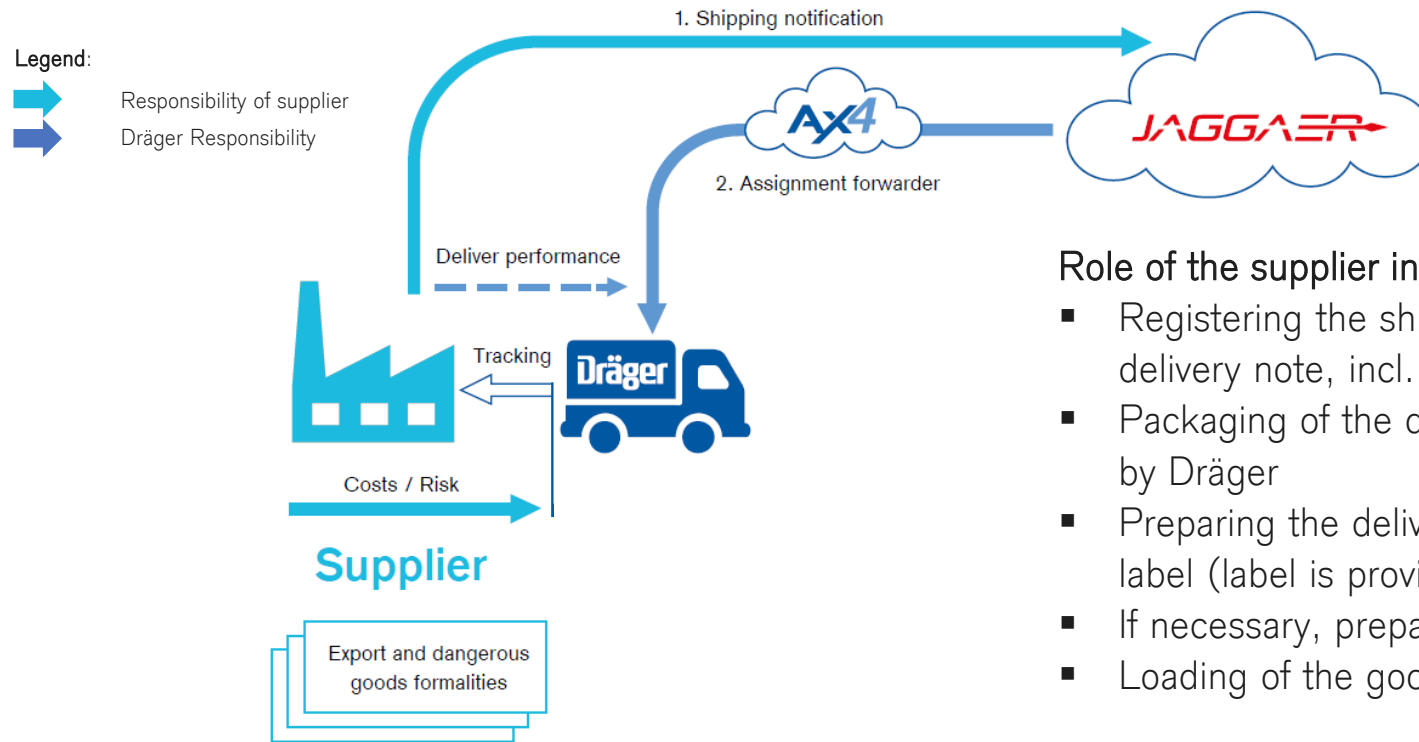
FCA Information and Material Flow



To process the automated transportation registration, Dräger works together with **contract forwarders** who are connected to the transport management system AX4. The order is placed in the following transport modes: **land transport** (truck), **parcel service** (CEP courier, express, parcel), **air freight**, and **sea freight**.

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Role of the Supplier in the FCA Process



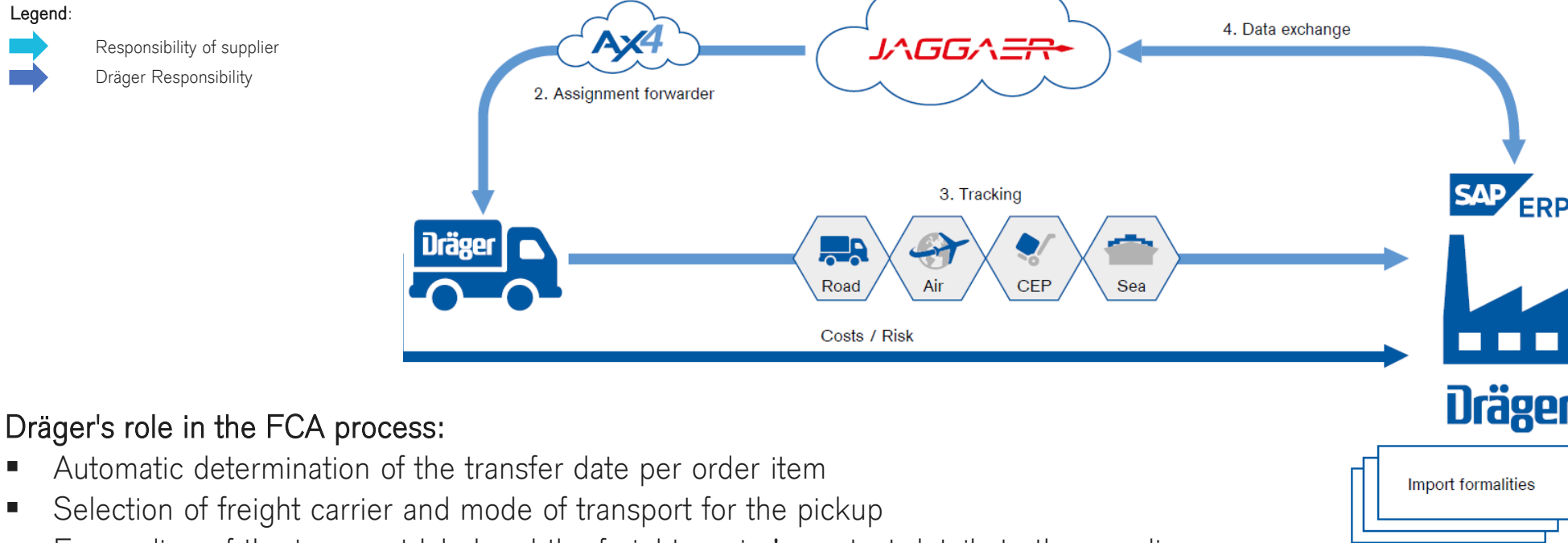
Role of the supplier in the FCA process:

- Registering the shipment via the JAGGAER portal with creation of delivery note, incl. packaging information
- Packaging of the delivery according to the mode of transport selected by Dräger
- Preparing the delivery documents and application of the transport label (label is provided in the JAGGAER portal)
- If necessary, preparation of export licenses and customs formalities
- Loading of the goods on the agreed transfer date at the named place

The Incoterm® FCA is used to measure delivery reliability based on the handover date. The handover date is determined when the order is triggered and communicated to the supplier in the purchase order. An FCA supplier's performance is based on the on-time registration and handover of the goods on the date of service (handover date).

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Dräger's Role in the FCA Process

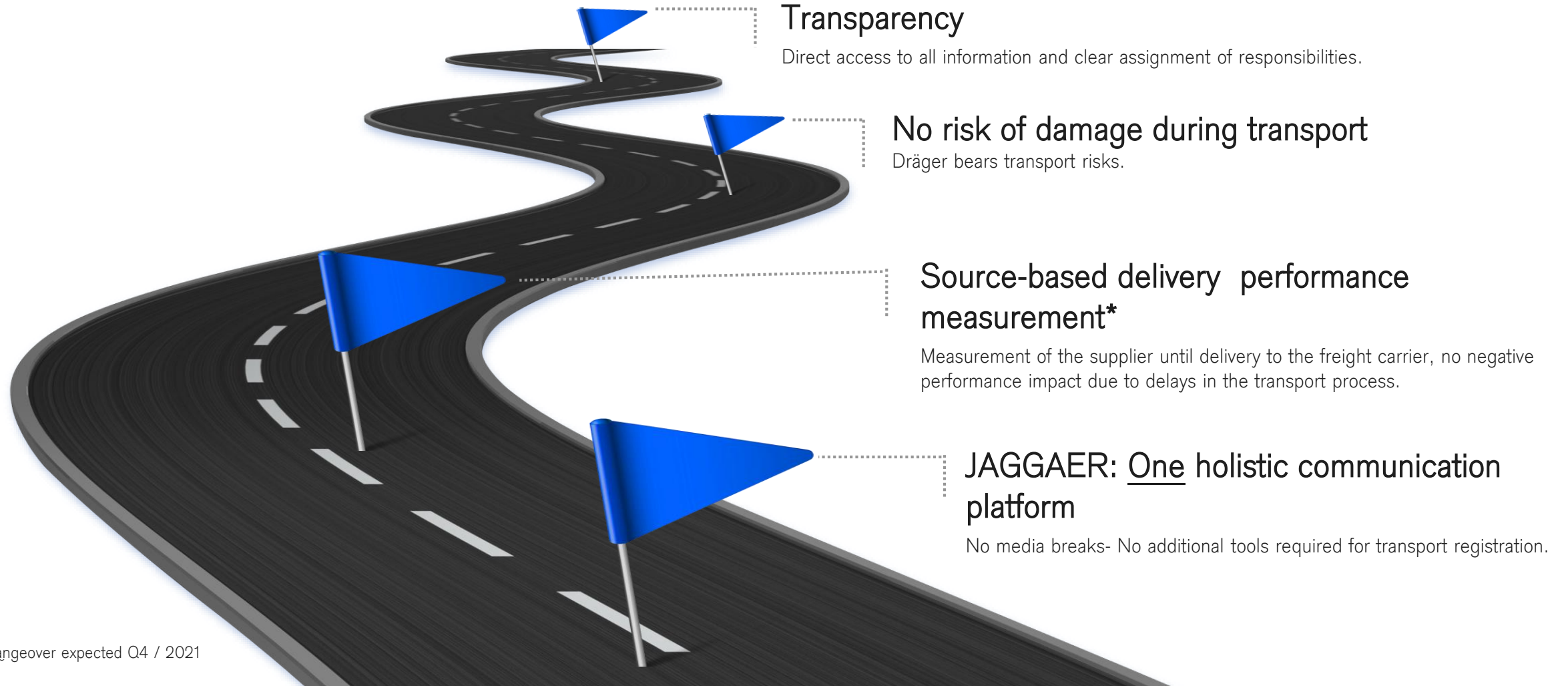


Dräger's role in the FCA process:

- Automatic determination of the transfer date per order item
- Selection of freight carrier and mode of transport for the pickup
- Forwarding of the transport label and the freight carrier's contact details to the supplier
- Assignment and management of the freight carrier (incl. performance measurement of the freight carrier)
- Execution and monitoring of the transport (tracking)
- Transportation insurance
- If necessary, preparation of import permits and import customs clearance

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Advantages to our Suppliers



* Changeover expected Q4 / 2021

Thank you

For further questions, please contact:

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Dräger. Technology for Life®