

# Capabilities Statement

## Non-Invasive Ventilation (NIV)

At Dräger, improving Critical Care drives everything we do. Our NIV solution pairs proven ventilation with an oronasal mask designed to positively impact NIV delivery. This combination supports NIV therapy by increasing mask effectiveness and patient tolerance.

### Core Competencies

#### TECHNOLOGY THAT ADDRESSES THE LEADING CAUSE OF NIV FAILURE

- **Components designed to work together**, including a ventilator optimized to support non-invasive ventilation and an innovative face mask in a wide range of sizes – because proper fit significantly impacts NIV delivery
- **Flexibility to support patients and clinicians**, designed from the ground up for ease of use, efficient workflow, and optimal hygiene

#### PROVEN VENTILATION OPTIMIZED FOR NON-INVASIVE THERAPY

- **The Savina 300 family of devices** offer the clinician the flexibility of choice from a mid-range ventilator providing critical care ventilation to a dedicated non-invasive ventilator with turbine driven performance that meets the patient's needs
- **Support for all modes of invasive and non-invasive ventilation** provides a wide degree of treatment options
- **Automatic leak compensation** effectively supports non-invasive ventilation
- **Built-in turbine** provides rapid response time and inspiratory flow demand up to 250 l/min
- **Turbine driven breathing gas\*** enables simple operation and fast configuration (\*O<sub>2</sub> must be provided from central gas supply system or O<sub>2</sub> cylinders)
- **Intuitive graphical user interface** allows simple operation and fast configuration
- **Intelligent alarms** support quick response to patient alarms
- **Automatic device check** speeds operational readiness
- **Smooth, sealed surfaces** facilitate cleaning and disinfection

#### ERGONOMIC NIV MASKS DESIGNED FOR PATIENT COMFORT

- **Color-coded elbow** makes it easy to choose the right mask for dual limb or non-vented ventilation
- **Forehead adjustment dial** ensures a custom fit, while removing pressure from the bridge of the nose
- **Quick-release design** allows the mask to slide off easily with one hand in urgent situations
- **360° rotating elbow** facilitates optimal tube positioning and easier mobility
- **Choice of four sizes** helps ensure the right size for every patient
- **Oxygen port** makes it easy to deliver supplemental oxygen (50 psi)



Dräger's NIV solution streamlines clinical workflow and supports patients who need to quickly escalate from NIV to invasive ventilation.



Automatic leak protection is built into the Savina® 300 NIV to support non-invasive ventilation.



Gel cushioning in the disposable FitStar® NIV mask minimizes pressure points and skin irritation, while maintaining an effective seal.

## TRAINING, SERVICE & SUPPORT

Dräger equipment is backed with ongoing support including AAMI-accredited technical service training and 24x7 US-based phone support. Our dedicated team of clinicians, technicians and certified project managers ensures that installation and training attain the highest levels of customer satisfaction.

## DRÄGER GOVERNMENT PROFILE

Dräger manufactures anesthesia equipment used in VA Medical Centers (VAMCs) and DoD Military Treatment Facilities (MTFs) and the sole provider of field-based military anesthesia machines, as well as a leading provider of critical care ventilators used in MTFs. Many VISNs have standardized on the Dräger Innovian® Anesthesia Record Keeping (ARK) system. Founded in 1889, Dräger is an international leader in medical and safety technology and is present in over 190 countries.

Mentioned Trademarks are only registered in certain countries and not necessarily in the country in which this material is released.

Go to [www.draeger.com/trademarks](http://www.draeger.com/trademarks) to find the current status.

### CORPORATE HEADQUARTERS

Drägerwerk AG & Co. KGaA  
Moislinger Allee 53–55  
23558 Lübeck, Germany

[www.draeger.com](http://www.draeger.com)

### USA

Draeger, Inc.  
3135 Quarry Road  
Telford, PA 18969-1042, USA  
Tel +1 800 4DRAGER  
(+1 800 437 2437)  
Fax +1 215 723 5935  
[info.usa@draeger.com](mailto:info.usa@draeger.com)

### Manufacturer:

Drägerwerk AG & Co. KGaA  
Moislinger Allee 53–55  
23558 Lübeck, Germany



Let your local Dräger sales rep tell you more  
[www.draeger.com/government](http://www.draeger.com/government)

## COMPANY DATA

### FIRST NATION GROUP, LLC

**Business Size Classification:**  
SDVOSB, VOSB, WOSB

**Federal Tax ID (TIN):** 461562844

**Unique Entity ID:** Z3BPH2N9K1L9

**CAGE Code:** 74TL4

**NAICS Codes:**

322291, 325412, 333314, 333997,  
334510, 334517, 339112, 339113, 423450

### Government Contract Vehicles

**FSS Schedule 65 – IIA**

FSS 65IIA: 36F79719D0027

(12/15/2018 – 12/14/2023)

FSS 65IIF: 36F79720D0054

(3/15/2020 – 3/14/2025)

### DLA/ECAT

Contract # SPE2DH20D0037

(5/1/2020 – 4/30/2025)

### DAPA

Med-Surg Equipment: SP020011H0023

Med-Surg General: SP020021H0035

### First Nation Group

4566 Hwy. 20 East, Suite #208

Niceville, FL 32578-8839

Phone: 1-850-389-8448

Fax: 1-850-389-8543

To place an order: 1-855-221-5332

To fax an order: 1-734-929-1490

[customerservice@firstnationgroup.com](mailto:customerservice@firstnationgroup.com)

[firstnationgroup.com](http://firstnationgroup.com)



**SBA WOSB**  
Woman Owned Small Business