



D-45686-2021

Capabilities Statement

Dräger Product Portfolio

Improving Critical Care drives everything we do at Dräger. Our integrated technologies are designed to help you improve patient outcomes, reduce costs, and increase the satisfaction of staff and patients in the OR and critical care workspace.

Core Competencies

Anesthesia Delivery Systems

- **Technology that provides ICU-quality ventilation** for all patients
- **Low-flow technology and agent recycling technology** that can reduce anesthetic agent consumption, save agent costs, and reduce environmental impact
- **A consistent user interface** across the portfolio for ease of use
- **Accessories and consumable products** that are consistent across the Dräger anesthesia machine portfolio

Mechanical Ventilators

- **Protective lung ventilation with Airway Pressure Release Ventilation (APRV) and comprehensive ventilation tools such as Smartcare/PS** to help reduce mechanical ventilation time, weaning time, and LoS in the ICU^{1,2,3}
- **Workflow and clinical enhancements** with therapy modes that can help reduce operating costs and streamline workflow
- **Transport capabilities** that ventilate patients during in-hospital transport
- **Extensive data capture** of clinical parameters, alarm conditions, and equipment performance that can be analyzed to optimize outcomes and uptime

Dräger

Technology for Life

Core Competencies (cont.)

Workplace Infrastructure

- **OR and ICU columns and booms** designed to optimize staff workflow, support clinical protocols, and enhance infection control
- **Lighting systems for OR and examination rooms with advanced LED technology** to provide precise illumination for all surgical applications
- **Dräger Design Center** provides in-person or virtual visits so you can experience your new care environment – before you build it
- **5-year warranty** - Dräger provides 5-years of warranty support on parts and labor for surgical lights and medical supply units

Neonatal Care and Thermoregulation

- **Protective ventilation - Volume guarantee** to prevent lung injury and **precise tidal volumes and leakage compensation** to prevent hypocarbia
- **Jaundice management - Non-invasive jaundice screening device** that helps increase patient safety by identifying at-risk babies
- **Thermoregulation** - With up to three synchronized heat sources, and **minimal stimulation technology** that monitors noise and light levels

Patient Monitoring

- **A single monitor for all care areas and patients;** neonatal, adult, pediatric
- **Transport with Pick and Go® technology to simplify transport** and continuously capture data throughout the patient care continuum

Innovian® Anesthesia Information Management

- **Streamlines the capture and management of patient and device data** throughout the perioperative process to simplify the complexity of anesthesia delivery and regulatory compliance
- **Image Capture capability** for fast input of images into the patient record such as ECG strips, ultrasound, blood bags, etc.
- **Controlled Substance Reconciliation** to create an accurate documentation trail
- **Innovian IQ provides for customizable reports** to help track patient outcomes, patient throughput, and surgical anesthesia efficiency

Cybersecurity

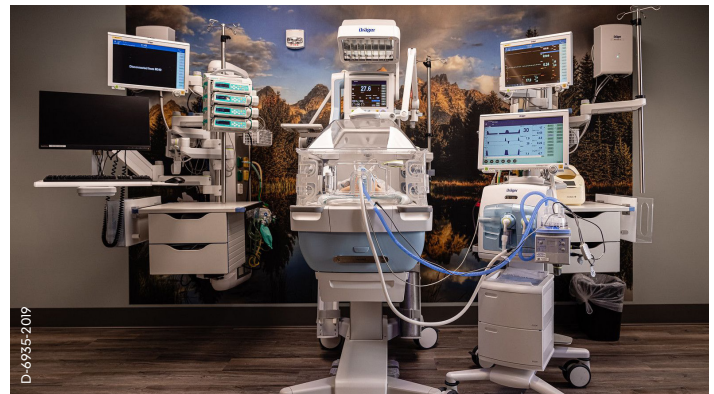
- **Cybersecure data integration** to MHS Genesis, Cerner's Millennium, VistA and Dräger's Innovian
- **DHA Risk Management Framework (RMF) Validation:** Dräger anesthesia machines and patient monitors meet DHA CyberLOG's requirements for Assess and Incorporate (A&I) cybersecurity certification. eMASS IDs for currently marketed models are as follows:

Perseus® A500: eMASS ID 2852, Atlan® A350: eMASS ID 4060 (A&I in process), Fabius® MRI: eMASS ID 2875, Infinity® Acute Care System (IACS) Patient Monitors with M540: eMASS IDs 3342 & 3343



Ventilation

Our comprehensive ventilation tools such as Smartcare/PS technologies for all care areas can help reduce time on the ventilator!



NICU design

We use 3D software, design workshops, and the Dräger Design Center to build a NICU space that is aligned with your quality improvement initiatives



Workspace design

Our team can work with you to design acute care workspaces that optimize care and efficiency. We provide end-to-end hospital layout solutions, from OR and ICU design and installation to training and service, that meet your specific needs.

Core Competencies (cont.)

Training, Service & Support

- **Ongoing support for Dräger equipment**, including AAMI-accredited technical service training and 24x7 US-based phone support
- **Dedicated team of clinicians, technicians, and certified project managers** who ensure that installation and training attain the highest levels of customer satisfaction
- **Online training, tutorials, care protocols, and education modules** available 24/7 at www.intensivecareonline.com
- **Parts availability**; FedEx distribution center in Memphis, Tennessee with an order fulfillment rate of 96%+, so you normally receive replacement parts the next day

1. Lellouche, et al., A Multicenter Randomized Trial of Computer-driven Protocolized Weaning from Mechanical Ventilation. American Journal of Respiratory and Critical Care Medicine, Vol 174, 2006
2. Burns, K, et al., Wean Earlier and Automatically with New Technology (The WEAN study): A Multicentre, Pilot Randomized Controlled Trial. 2013
3. Blackwood B, et al., Protocolized versus non-protocolized weaning for reducing the duration of mechanical ventilation in critically ill adult patients (Review). The Cochrane Library 2014, Issue 11



Clinical and Technical Training Available

To help ensure the correct and safe utilization of your medical devices, we offer both clinical training and technical biomedical classes.

DRÄGER GOVERNMENT PROFILE

Dräger manufactures anesthesia equipment used in VA Medical Centers (VAMCs) and DoD Military Treatment Facilities (MTFs) and a leading provider of critical care ventilators used in MTFs. Many VISNs have standardized on the Dräger Innovian® Anesthesia Record Keeping (ARK) system.

Founded in 1889, Dräger is an international leader in medical and safety technology and is present in over 190 countries.

The company is committed to sustainability and reducing environmental impact through sustainable design and processes. For more information, please visit: www.draeger.com/sustainability

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COMPANY DATA

Business Size Classification

Large Business Concern

Federal Tax ID (TIN): 23-1699096

Unique Entity ID: M835NJ4FS8T9

CAGE Code: 6L622

NAICS Codes:

333912, 334510, 334513, 334516, 334519, 339112, 339113, 339999, 423450, 454390, 541511, 541512, 811219

Government Contract Vehicles

FSS Schedule 65 – IIA

Contract #: 36F79718D0369

(4/15/2018 – 4/30/2025)

SIN #: A-44, A-46, A-49, A-50a & A-80

DLA/ECAT

Contract #: SPE2D1-24-D-A007

(7/17/2024 – 7/16/2034)

SDVOSB Partners

Janz Corporation | Sierra7, Inc.
(SEWP V Prime-Group C)

Technology Partners

KARL STORZ Endoscopy-America, Inc.