At your side in the hospital
Effective therapeutic solutions
As a healthcare provider, you know that acute care medicine is fast-paced, cost-intensive and technology-driven. It is a field full of complex challenges which demand the most effective solutions possible. At Dräger, we have been developing and refining Technology for Life for more than a century. You can look to us for custom solutions, from planning to installation and training and on to comprehensive life cycle and project management.

Efficiency is key
While we constantly strive to provide caregivers with state-of-the-art solutions, we also understand that regulation and reduction of available financial resources is becoming more commonplace. That is why efficiency is a central part of the Dräger philosophy. Our products and services are highly standardised with regard to usability. However, they also offer flexibility and can be upgraded to meet your future needs.

“We’re looking for medical technology companies that act like partners, not vendors.”
Designed for you
Technology solutions from Dräger offer more than just direct value for your patients and support for your clinical team. They help you enhance your cross-departmental or even hospital-wide management activities. It is our passion to develop Technology for Life to improve the quality and reduce the cost of care.

Always at your side
With our broad spectrum of products, services and expertise, we can help you find the right answer for almost any challenge in acute medicine: designing and supplying workspaces, choosing a multi-vendor or remote service program or even implementing a scalable, integrated clinical information management solution.

“Trust is the greatest reward that we can earn from our customers.”

Stefan Dräger
"I have a family that needs me. My doctor says I’ve recovered quickly from my surgery and can go home soon."

Jack, 50, patient
Jim, 46, chief doctor

“With innovative, reliable technology, I can help more people more effectively.”

Chris, 52, hospital manager

“Choosing the right partner now can give us a competitive edge for years to come.”
Customised ergonomic workplace design
- Ensures optimal use of available space
- Facilitates optimal workflow
- Improves cost efficiency

Continuous patient monitoring
- Ensures full compliance with current guidelines
- Enhances patient safety
- Simplifies transport

Ambient illumination concepts
- Create a comfortable, healing atmosphere for adult and neonatal ICUs
- Improve working environment for staff
Integrated clinical information management
- Provides vital bedside support for timely, informed decisions in critical situations

Consultancy services and Dräger project management
- Help to increase your long-term cost-effectiveness
- Support complex installations

Customised life cycle management solutions
- Scheduled preventive maintenance and remote services can maximise performance uptime
- Conformity assessed accessories and consumables
- Regular software updates and device upgrades
Efficient workplace design
Ceiling supply units and docking stations from Dräger can save space, enhance workflow and are easy to use. Our range of medical devices is designed for improved compatibility and enhanced ergonomics. We can help you plan new, efficient workplaces or redesign existing spaces.

Reliable medical devices
Each and every medical device is designed to support both, a high quality of care and an optimized usability that directly supports patient care and serves efficiency gains in acute care workflows.

Effective therapeutic tools
We offer innovative, intelligent software applications that can improve clinical outcome, such as electrical impedance tomography*, automatic weaning, or optimised anaesthetic administration and control. And this is just a glimpse of things to come.

Enhanced patient safety
With Dräger network technology, you can achieve uninterrupted monitoring throughout the hospital – from emergency room to the normal ward – for 100% compliance with the latest transport guidelines. To help avoid user errors, many of our products feature advanced connectivity technology supporting automatic connection error detection and the transfer of ventilation settings between devices.

Bedside information and automation
Real-time bedside patient information facilitates rapid and informed clinical decisions. Our systems can integrate live data and central clinical patient information to provide the full spectrum of clinical information management from a single source. Automated clinical documentation at the bedside reduces the workload on your staff.

Education, service and investment protection
Dräger hardware and software application training can improve user confidence levels and helps your staff maximise the therapeutic potential of every device. A selection of preventive, on-site and remote original manufacturer service programs and sustainable upgrade options keep your medical equipment up to date.

* available in 2011

“We can help you achieve measurable positive impact

“Partnership serves to drive innovation, improve quality and reduce cost.”

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## Product and service portfolio

<table>
<thead>
<tr>
<th>Service Area</th>
<th>Description</th>
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| Workplace design and supply systems                                         | Workplace design and supply systems built according to your clinical and budgetary requirements  
Gas management and supply systems, workplace design consultancy               |
| Medical devices and tailored technology solutions                           | Medical devices and tailored technology solutions for optimal price-performance ratios  
Anaesthesia, ventilation, patient monitoring, warming therapy and incubators |
| Clinical information management for a wide range of applications and acuity levels| Clinical information management for a wide range of applications and acuity levels  
Wireless care and mobile system solutions, patient data management, bedside clinical information management |
| Decision support and enhanced patient safety                                | Decision support and enhanced patient safety  
Software applications with advanced clinical information visualisation technology |
| Life cycle management solutions for sustainable workplace effectiveness     | Life cycle management solutions for sustainable workplace effectiveness  
Customised service programs including preventive maintenance and remote services, conformity assessed reusable and disposable accessories and consumables, updates and upgrades, special training and education programs |

Not all products mentioned in this publication are for sale in every country of the world.